

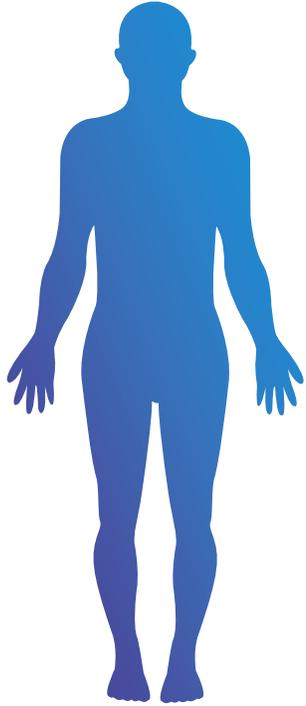


Reducing the burden of diabetic
foot disease

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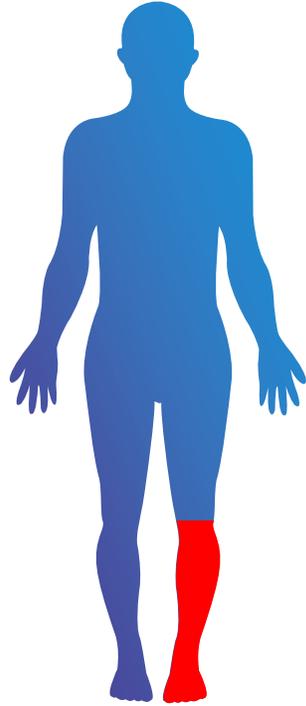
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Diabetes in the Ireland



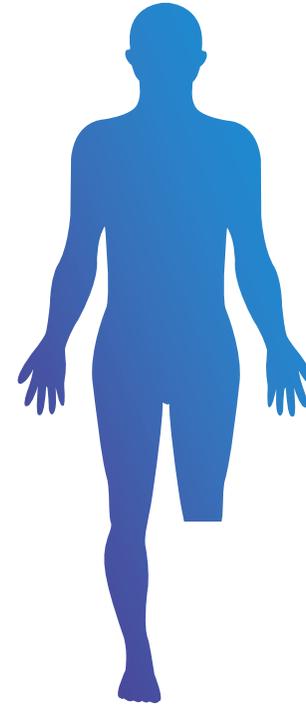
225,000

people with diabetes



56,250

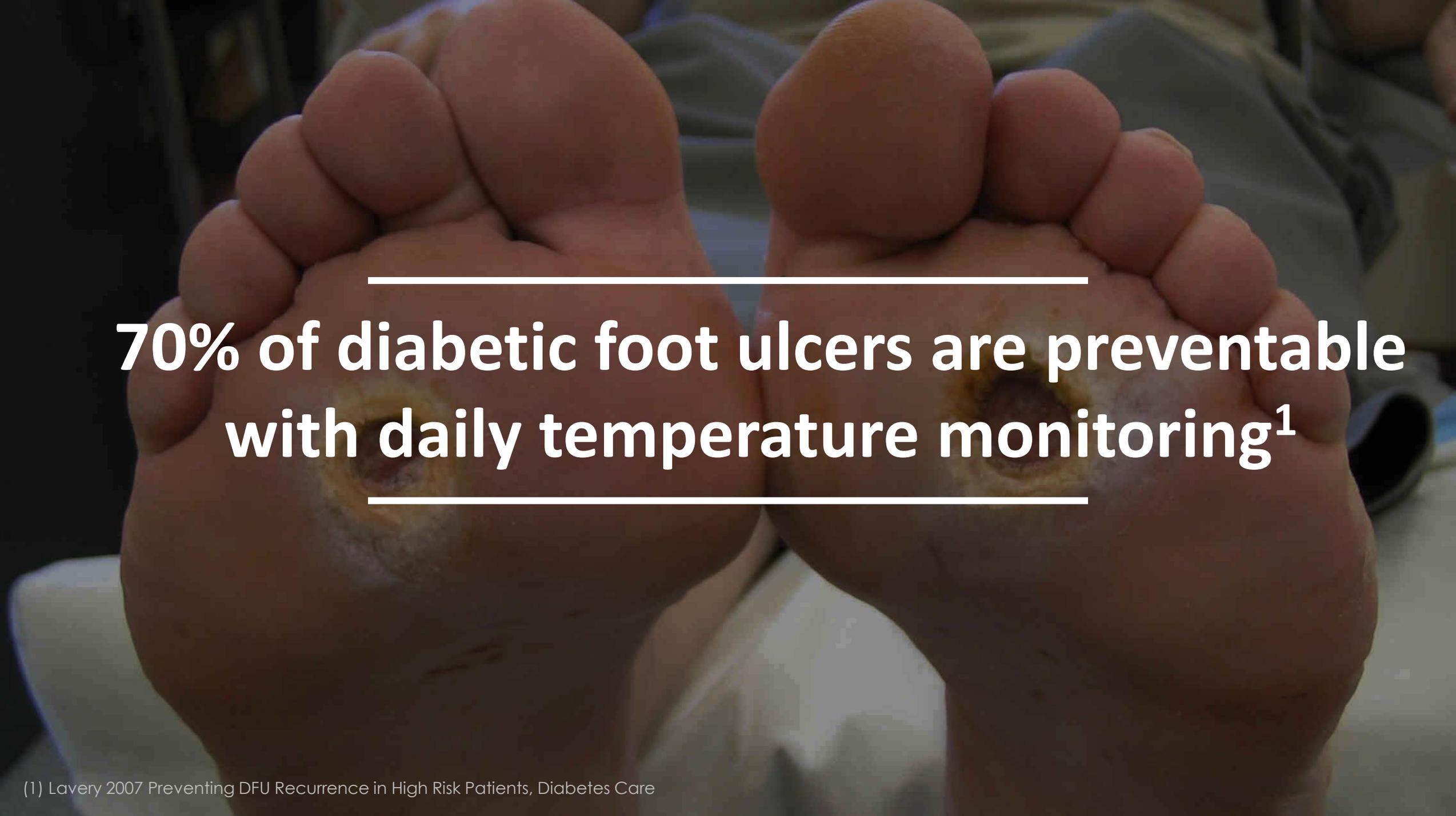
will develop a foot ulcer



8,437

will require an amputation

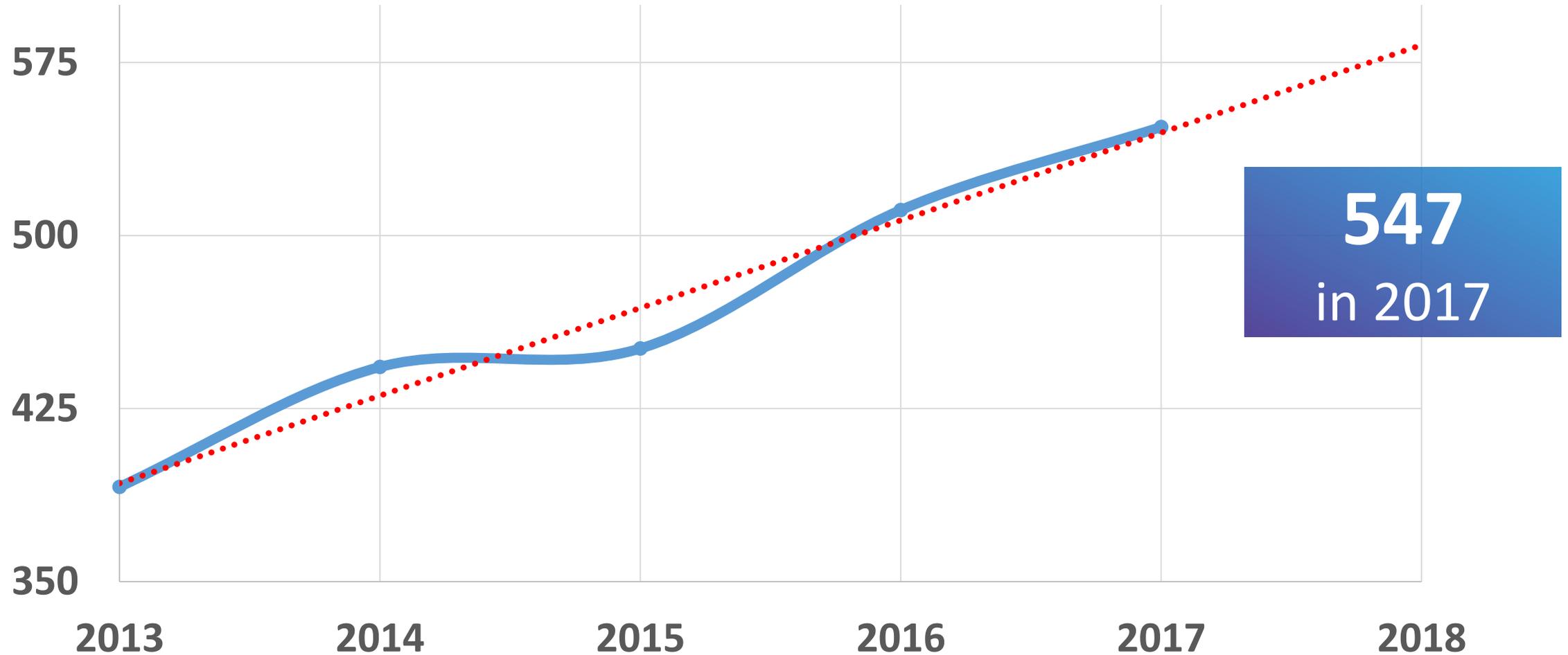


A close-up photograph of the soles of two feet. Both feet exhibit a large, circular, dark brown ulcer with a lighter, yellowish center, surrounded by a red, inflamed border. The background is blurred, showing a person's legs in grey pants.

**70% of diabetic foot ulcers are preventable
with daily temperature monitoring¹**

The impact of diabetic foot ulcers in Ireland

Amputations Per Year



Cost of Diabetic Foot Ulcers

Costs

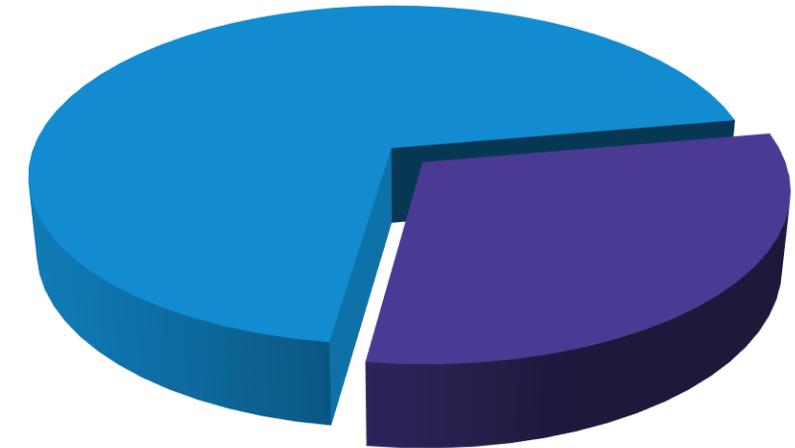
- €30,000 per inpatient treatment⁵
- 1.2% of total HSE Budget⁹

Bed nights

- 2,628 hospitalised in 2017¹
- 20 days in hospital per admission
- 52,560 bed nights⁹
- 144 patients in hospital every night

€197 Million⁶

annual cost of diabetic foot ulcers



€118 Million

outpatient
savings per year

€79 Million⁷

in inpatient
savings

5) Diabetes Ireland 2018 Diabetes-related amputations continue to rise 2015
6) Calculated based on inpatient cost being 40% of total as it is in UK Kerr 2017 Diabetic Foot Care in England : An Economic Study
7) Calculated based on cost of inpatient stay being €30k⁵ and there being 2,628 admissions¹
8) Smith 2004 The cost of managing diabetic foot ulceration in an Irish hospital
9) Calculated based on total healthcare budget being €16 billion per year and total DFU cost being €197 million

Background to the disease



**Peripheral
Neuropathy**

**Minor Injury
Undetected**

**Develop Into
Ulcers**

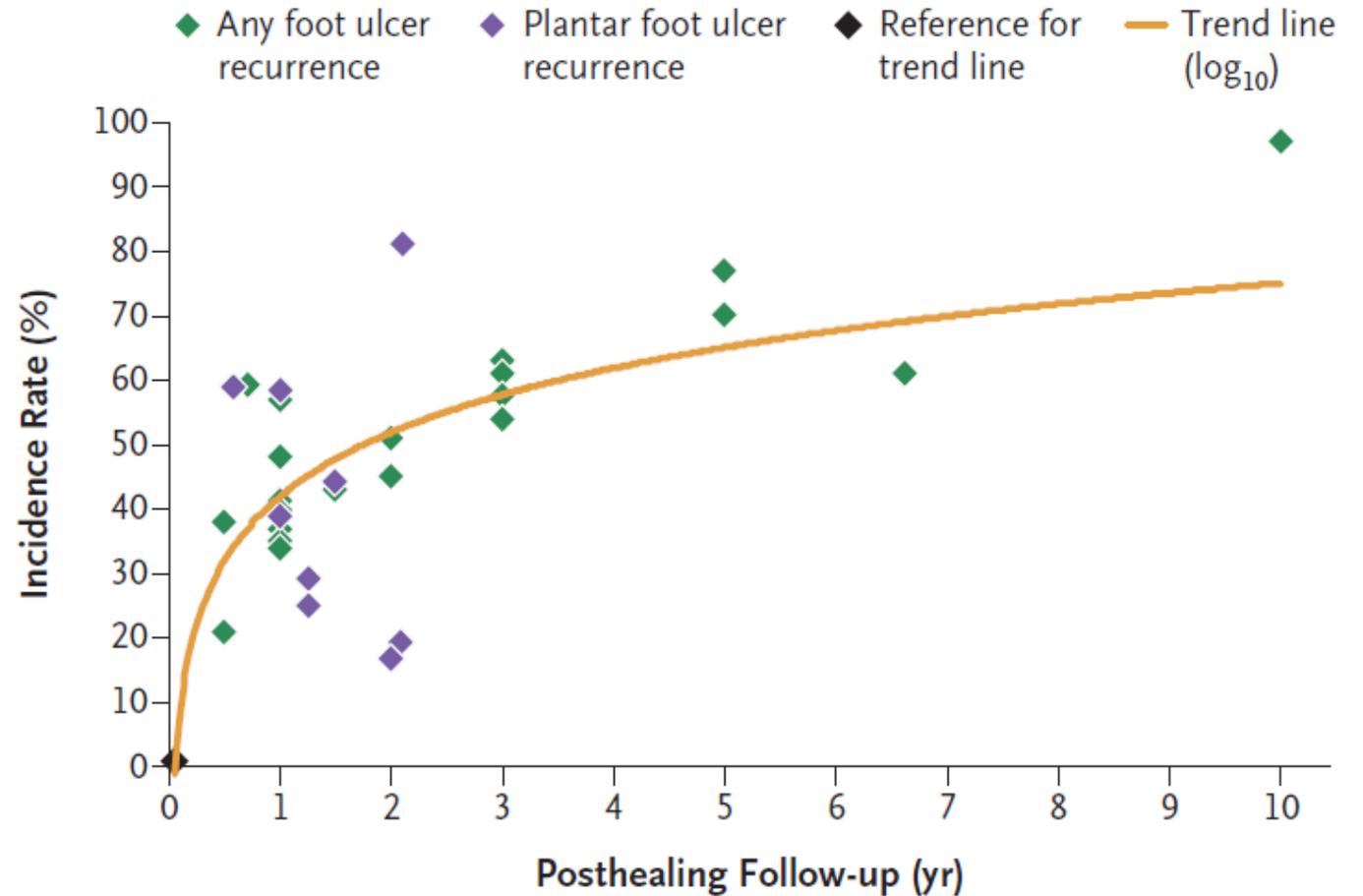
**Long Term
Treatment**

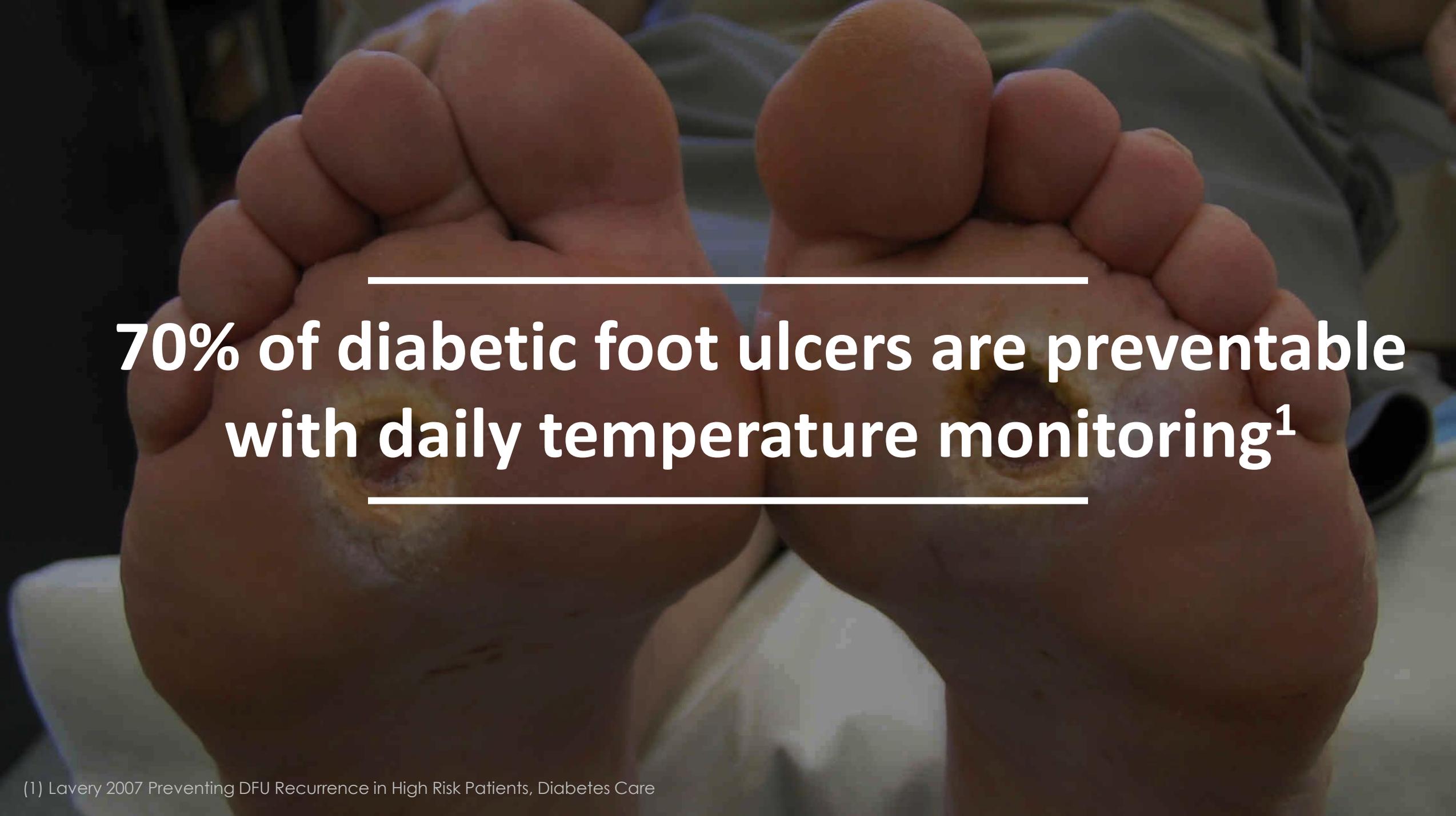
Amputation

Early identification and intervention results in simpler and shorter treatments, reduced costs and improved outcomes

High Ulcer Recurrence Rate

40%
of healed ulcers
will re-develop
within 12 months

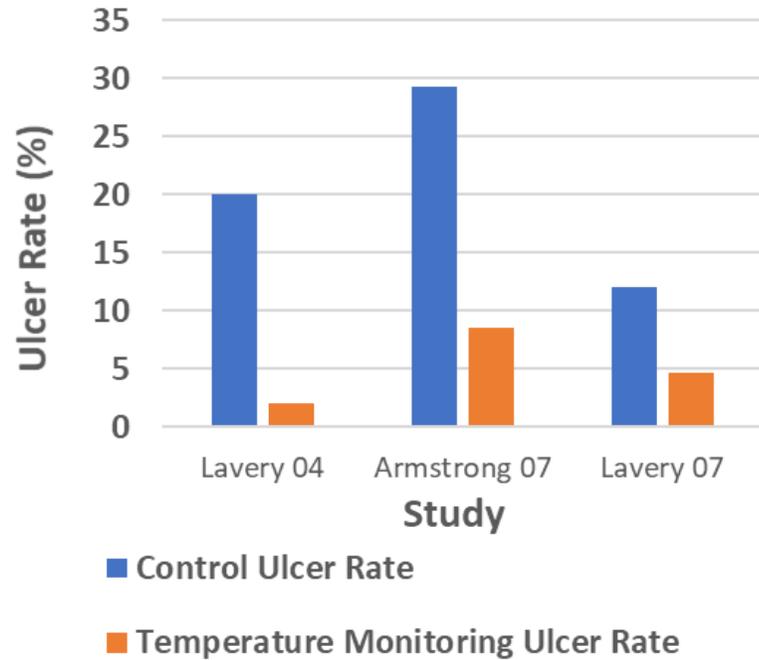


A close-up photograph of the soles of two feet. Both feet exhibit a large, circular, dark brown ulcer with a yellowish center, surrounded by a red, inflamed border. The background is blurred, showing a person's legs in blue hospital pants. Two white horizontal lines are positioned above and below the text.

**70% of diabetic foot ulcers are preventable
with daily temperature monitoring¹**

Temperature Monitoring Shown To Prevent 70% Of Foot Ulcers

Impact of Temperature Monitoring on Ulcer Rates



70%
prevention

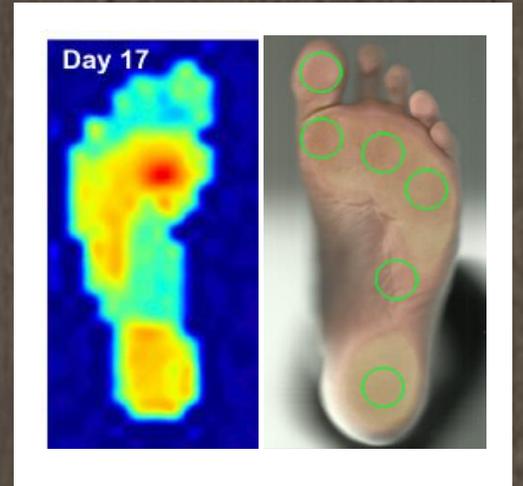




BLUEDROP MEDICAL



Bluedrop Medical is **Revolutionising Diabetic Foot Ulcer prevention** by developing the worlds most advanced **thermal and visual** diabetic foot monitoring device



Recommendations For At Home Temperature Monitoring



HSE National
Wound
Management
Guidelines
2018

Instruct an at-risk patient with diabetes to **monitor foot skin temperature at home** to prevent a first or recurrent plantar foot ulcer.

Also recommended by international groups



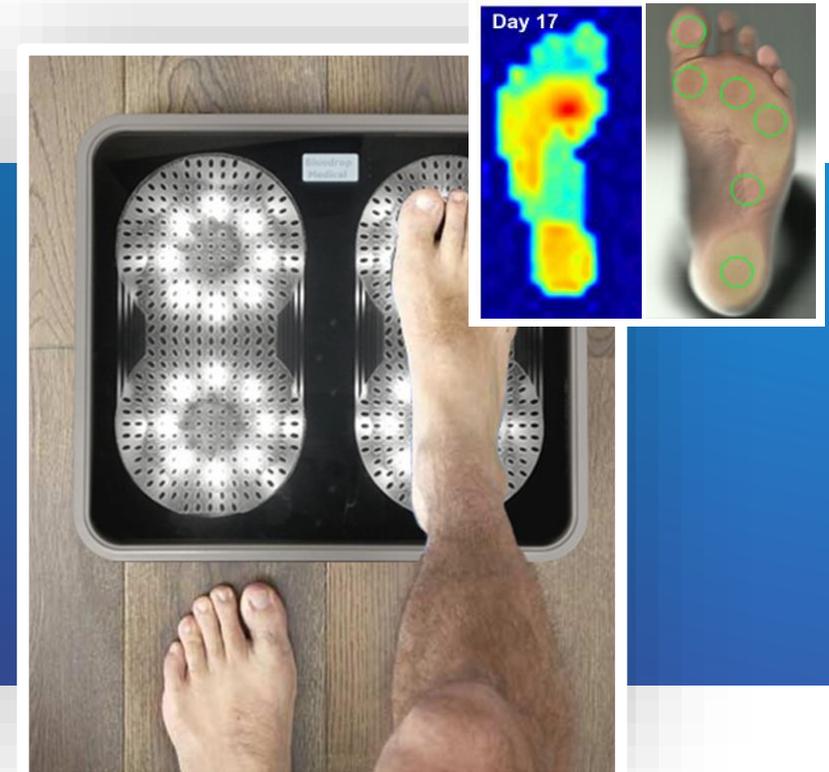
American College of
Foot and Ankle Surgeons



Temperature Monitoring Shown To Prevent 70% Of DFU



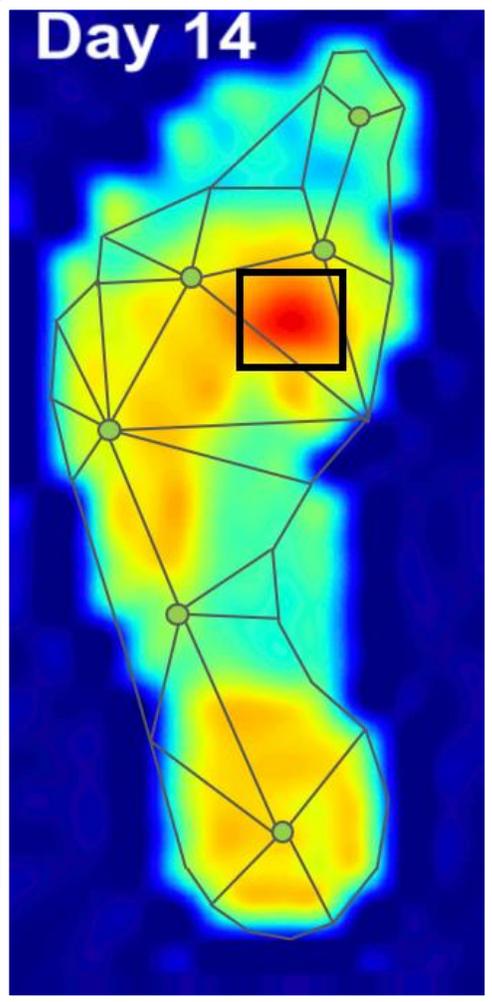
- 10 minutes
- Not currently available
- Temperature only



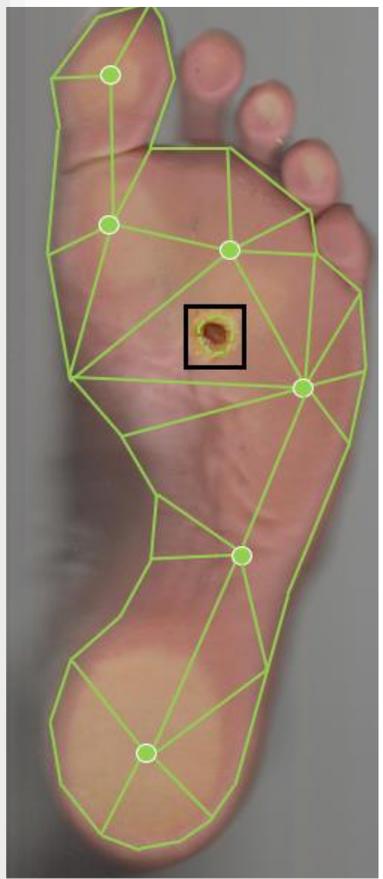
- 20 seconds
- Thermal and photographic

Analysis

Thermal



Photographic



Scan



Monitor



Report



Prevent

Benefit Of Temperature Monitoring



Care moved out of inpatient setting to primary care and the home



Early identification of ulcers



Cost reductions



Quality of life improvements



Prevention of 70% of ulcers



Fewer amputations

The Financial Impact



Expensive Issue
€30,000 per ulcer¹



Focused Cohort



Improved Outcomes

Potential annual savings of
€3,000 per patient
using temperature monitoring



Even at prevention rates as low as 25%
the system is still cost effective

1. Based on the data in slide 6. It is estimated that there are 7075 DFU per year. The total cost is estimated at €211 M in 2016. Average DFU is therefore €30k. Full model available on request

Potential Impact in Ireland: Temperature Monitoring

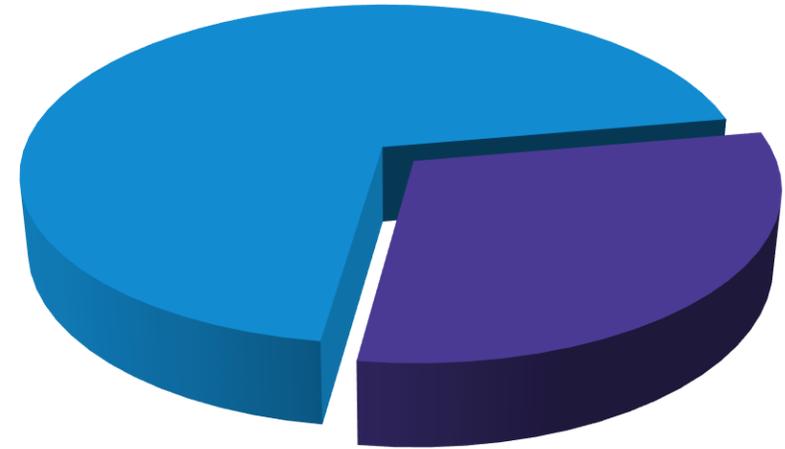
There are 7,075 recurrent risk patients in Ireland:

Potential Impact*

Diabetic foot ulcers prevented	1,981
Amputations prevented	153
Admissions prevented	735
Beds freed per night	40

*Assuming prevention rates in line with existing evidence (70%)

€40 Million
Prevented costs per year



€24 Million
outpatient
savings per year

€16 Million
in inpatient
savings



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