How digital is enabling transformation in healthcare

February 2020



A glimpse into the future today...Erasmus MC Smart Hospital Video

https://www.ey.com/en_us/health/as-technology-become-smarter-is-your-hospital-keepingup



In November 2019, surgical tech expert, Professor Giorgio Palazzini, virtually supervised a live laparoscopic procedure, using VR and a 5G network

A VR headset in Rome "teleported" the surgeon to the operating theatre in Santa Maria Hospital, Terni



- The OT had three simulcasting cameras and high-definition devices
- The surgeon could view and zoom in on live images of the patient
- Real-time communication made possible by 5G's low latency

This unprecedented event was watched live via multi-streaming by over 30 thousand surgeons around the world.

Ireland's first 5G network – Assert Centre and Vodafone Collaboration for medical training and patient care

<u>Vodafone</u> and the Assert Centre at <u>University College</u> <u>Cork</u> partnered to change the future of healthcare training

Assert is the first 5Gconnected telemedicine and medical robotics training centre in the world

Three initial focus areas:▶ Real-time monitoring

- ► Telemedicine
- Robotic surgery, integrated with wearable IoMT based devices



Prof Barry O'Reilly, director of Assert at University College Cork, and Anne O'Leary, chief executive of Vodafone Ireland



The 5G mobile networks will enable healthcare systems to harvest this digital ecosystem to provide:

- ► Personalised
- ► Precise
- ► Predictive
- ► Participatory
- ► Timely healthcare



Four irrefutable facts are impacting the industry

Socioeconomic forces



Customer centricity

Required capital efficiency

Chronic noncommunicable diseases will cost the world **US\$30 trillion** by 2030 -*WEF*

Global population aged 60 or older: 1 billion by 2020; 2 billion by 2050 -WEF

Over 60% of

physicians believe digital technologies will enable care teams to remotely coordinate complex care over the next decade -EY survey

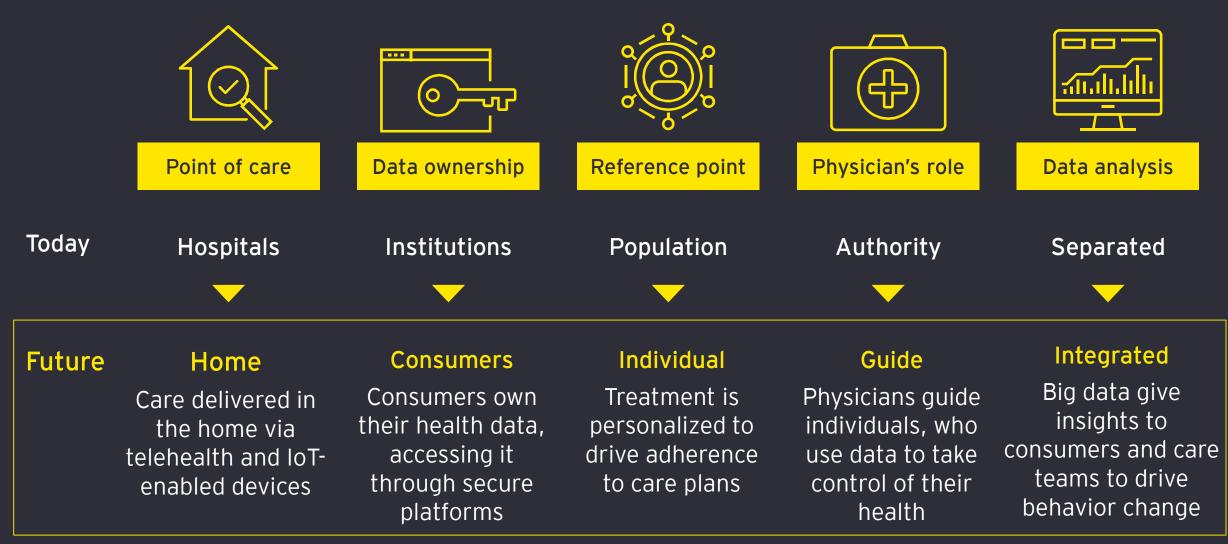
76% of HCPs are using digital health records. Of these, **69%** say the care they provide has improved - *Philips*

47% of consumers are open to emerging technologies such as chatbot or intelligent health assistants - *EY survey*

36% of consumers are already using the internet to research health issues and healthcare products -*Journal of mHealth* Improving operational efficiency was on high priority for **95%** of US health executives in 2019 -*J&J Survey*

Over one-third of healthcare spending in the United States is wasted - *HBR*

The traditional model of health is changing rapidly, primarily enabled by 'digital'





Health organisations are in the midst of 'duality of growth' challenge: optimizing the organization of today while innovating for tomorrow

CONTINUE TO OPTIMIZE THE BUSINESS OF TODAY

Focus is on the supply side of the health paradigm - buildings, beds, doctors, nurses as examples DUALITY OF GROWTH

INNOVATE AND GROW THE BUSINESS OF TOMORROW

Iteratively introduce innovations to build a data-driven, highly reliable, experience oriented, 24x7 and highly interconnected ecosystem

TRADITIONAL MODEL OF HEALTH Reactive Model

Examples

Quick escalations to high cost solutions

Significant number of emergencies (non-elective)

FUTURE MODEL OF HEALTH Proactive, 'Always On' Model

Examples

Reduced number of unnecessary contacts

Self-management enabled through digital tools



My Health Baseline



My Health Baseline

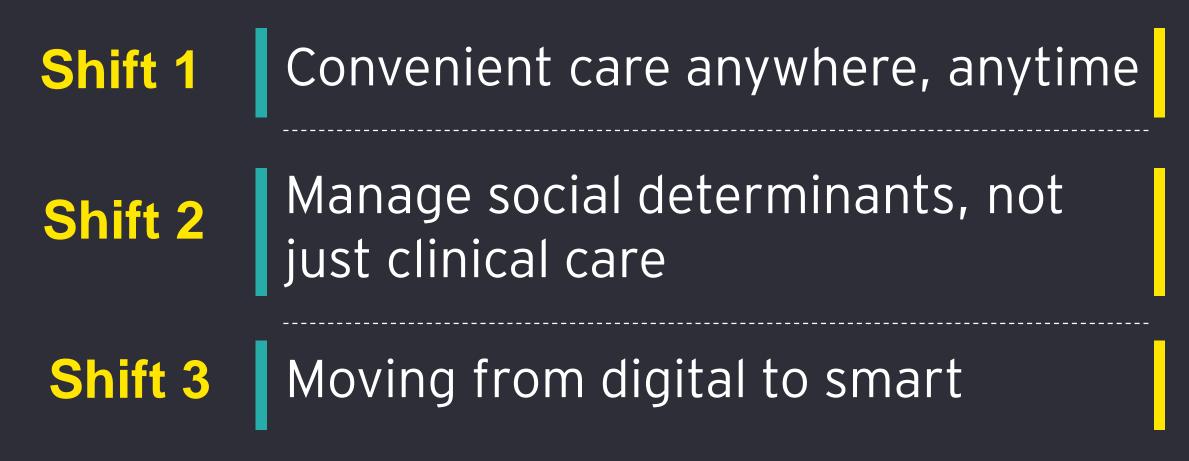
Severity of episode

Digital transformation will be a big enabler for health organisations to solve the **"duality of growth"** problem



Digital health technologies are the enablers to change how things are done in health care

Three shifts made possible by digital transformation are moving the health field toward a highly personalized, participatory anywhere and anytime system.

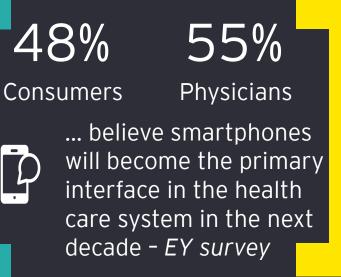




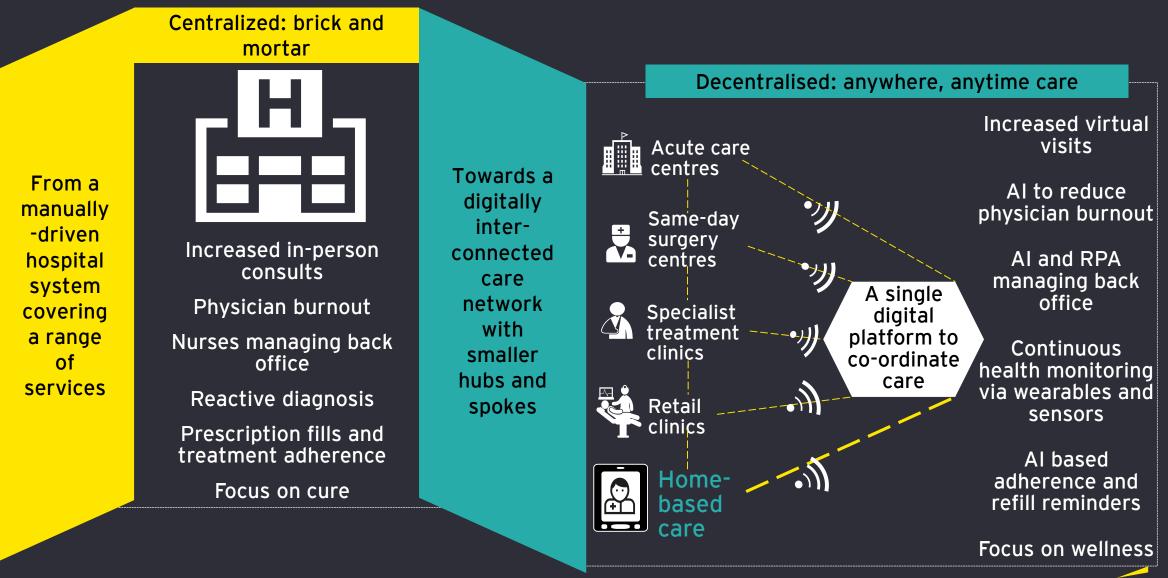
Shift 1 Convenient care anywhere, anytime

Convenience and personalisation are the core features of the emerging model of anytime, anywhere care

	K	ey stakeholde	rs		
₽	Patient goes to the doctor for any health care need <i>Hospital</i>	Providers		(
	Doctor comes near the patient <i>Clinics, urgent care centers</i>	Providers Payers Consumer Technology	Retail-ization Virtualisation	Ľ	
	Doctor comes to the patient, virtually <i>Home / everywhere</i>	Providers Payers Technology	Virtualisation		
	Patient is the doctor Body (sensors), Apps	Providers Payers Technology	Prevention; wellness Management of comp diseases Earlier diagnosis	agement of complex ses	



A patient-centric and decentralised health system connected through a common platform



Shift 2Manage social determinants, notjust clinical care



Regulatory and value-based reimbursement systems seek to shape hospitals and health systems to take a lead in preventive services

Clinical data and social determinants of health data

		Education		
40%	Socioeconomic factors	Employment status	80%	
		Family/Social support	of the relevant data	
		Income	generation happens outside the clinic	Dravantian
		Community safety		Prevention
		Tobacco use		Better care
30%	Health behaviors	Diet		coordination
		Alcohol use		Battar autoomac
		Exercise		Better outcomes
	Legal and illicit drug use Physical		e 20%	
10%	environment	Location	Investment by health	
20%	Health care	Access to care	business have been	
		Quality of care	almost exclusively clinical until very	
			recently	



What we need is a systemically designed data ecosystem built around the permissioned inclusion of health and social information

While there will be an abundance of data, the challenge is to make the data useful and "liquid enough" to move across the system.

As the model of care changes, **new streams of personal data including behavioural**, **environmental and social arise and will need to be integrated with clinical data**.

Shift 3 Moving from digital to smart



Key characteristics of a smart hospital



Patient experience is the starting point



Automation; resources optimally utilized

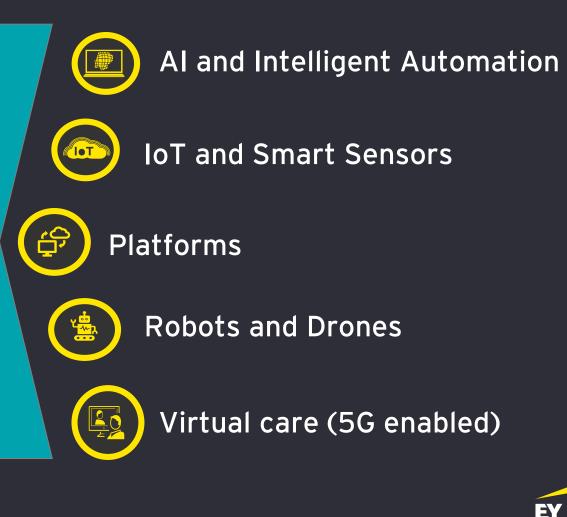


Medical errors are eradicated



Care delivery is precise

...enabled by



Becoming future ready

Operational shifts to reap the benefits of digital transformation

How do we start a smart hospital journey?

Develop a shared vision, purpose and strategic objectives for the future



Understand your digital

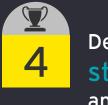
maturity – what are your strengths and weaknesses relative to taking advantage of new technology and dat<u>a*</u>



Drive an innovation and digital 1st agenda relentlessly iterate!



Discover what your patients, care givers, employees and community partners are experiencing when they interact with your health system and what their most critical pain points are as well as suggestions



Develop a prioritized strategic roadmap and path to success

*Take SPECIAL NOTE of how you negotiate contracts with technology vendors to demand hassle-free interoperability and non-proprietary data models to ensure data you capture can flow and be leveraged with ease.

EY | Assurance | Tax | Transactions | Advisory

About EY

EY is a global leader in assurance, tax, transaction and advisory services. The insights and quality services we deliver help build trust and confidence in the capital markets and in economies the world over. We develop outstanding leaders who team to deliver on our promises to all of our stakeholders. In so doing, we play a critical role in building a better working world for our people, for our clients and for our communities.

EY refers to the global organization, and may refer to one or more, of the member firms of Ernst & Young Global Limited, each of which is a separate legal entity. Ernst & Young Global Limited, a UK company limited by guarantee, does not provide services to clients. Information about how EY collects and uses personal data and a description of the rights individuals have under data protection legislation are available via ey.com/privacy. For more information about our organization, please visit ey.com.

© 2019 EYGM Limited. All Rights Reserved.

1906-3181264 ED None

This material has been prepared for general informational purposes only and is not intended to be relied upon as accounting, tax, or other professional advice. Please refer to your advisors for specific advice.

ey.com